

# GC PARTNERS

FX Solutions for  
UAE Businesses



## Understanding Your Business Challenges

Managing an import/export business in the UAE comes with unique challenges, particularly when handling foreign exchange (FX) exposures across multiple currencies. Traditional financial institutions often fall short, leaving businesses to navigate complex FX requirements using outdated and inefficient systems.

With over 160,000 clients worldwide and 20+ years of experience, we understand how critical effective FX management is to your bottom line. Our tailored services are specifically designed to help you manage foreign currency exposures with ease and efficiency.

### Our Offerings Include



Competitive  
exchange rates



Same-day and  
next-day settlement



Risk management  
solutions



A dedicated, local  
Account Manager



Detailed reports  
with proof of  
payment



Multi-platforms  
built exclusively  
for FX



Access to 18  
currencies across  
120+ countries



Daily and weekly  
market updates

Let us help you streamline FX management so you can focus on what matters most: growing your business.

## Our Products

We provide flexible and efficient financial tools tailored to our clients' diverse needs. Whether you're a small business or a large corporation, our comprehensive solutions support your global financial operations effectively.



### Spot Transfer

**A simple way to transfer money fast with competitive rates.**

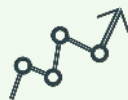
Exchange money at competitive rates for immediate or near-term transactions. With access to 18 currencies, you can seamlessly send and receive funds across 120+ countries, with settlement typically within one to two business days.



### Forward Contracts

**Fix today's rate and pay later, avoiding unexpected costs.**

Secure your rates for scheduled payments, making this ideal for managing future overseas expenses or long-term projects. By fixing today's rate, you ensure your transactions remain aligned with your financial goals.



### Market Orders

**Set a target exchange rate and we'll do the rest.**

You can set a target exchange rate, and we will execute your transaction automatically when the market reaches that rate. This smart, hassle-free method allows you to manage currency exchange without constant monitoring.



### Collections/Payouts

**Effective collection/payout systems ensure operational efficiency.**

Receive payments from customers via direct transfers or digital wallets. Efficient collections streamline payment processing. Payouts include disbursements to vendors, suppliers, or obligations like taxes and refunds.

## Building Bespoke FX Solutions for You

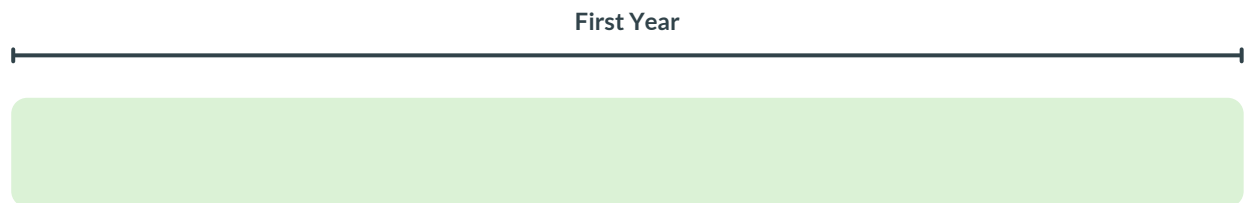
Managing foreign currency fluctuations can seem daunting, but with GC Partners by your side, it becomes simple and efficient. Our process is designed to create tailored FX solutions that align with your unique business goals.



## Optimising Hedging Programs for Your Business

At GC Partners, we offer a range of hedging strategies to align with your business goals and risk tolerance. Here's a look at three effective approaches:

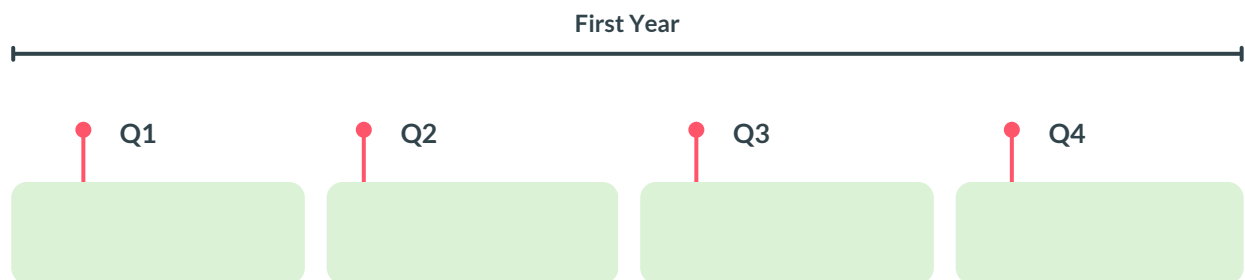
### Static Hedging



A strategy that locks in hedges for the entire period.

Provides price stability by securing your exposures over a long time, ensuring predictable costs.

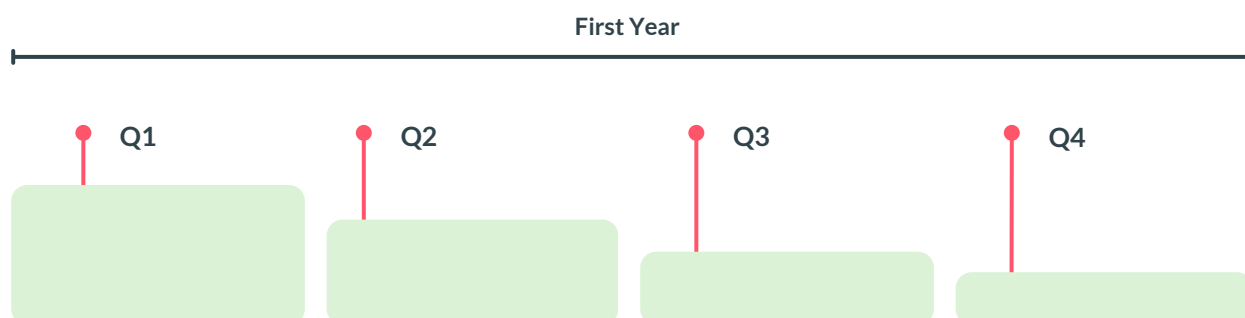
### Rolling Hedges



Sets hedges at intervals within a specific period, creating a continuous "rolling" effect.

Offers increased flexibility by tracking market movements over time.

### Layered Hedging



Staggers notional amounts and expiries across a defined period to manage risk dynamically.

Allows for flexibility to respond to market conditions and adapt to changes, balancing risk and opportunity.

Our team will work with you to select the best approach for your needs, ensuring an effective balance between stability and flexibility in your FX strategy.

## Currency Capabilities

Transact seamlessly in 18 currencies across 120+ countries, with same-day or next-day settlement. Through partnerships with Tier 1 financial institutions and local accounts within the UAE, we ensure unmatched speed and efficiency for all your transactions, whether you are sending, receiving, or holding foreign currencies.

With us, you can send and receive the following currencies:



United Arab Dirham



Omani Rial



New Zealand Dollar



British Pound Sterling



Saudi Riyal



Hong Kong Dollar



United States Dollar



Qatari Riyal



Singapore Dollar



Euro



Kuwaiti Dinar



Turkish Lira



Japanese Yen



Australian Dollar



Swiss Franc



Chinese Yuan Renminbi



Canadian Dollar



South African Rand



## Best-in-Class Customer Service

Our dedicated team is committed to excellence and personal service. Whether you need specific assistance or a comprehensive solution, we're here to help you achieve your goals efficiently.



Regular market  
updates



Dedicated Account  
Manager



Bespoke currency  
solutions

Don't just take our word for it — we are rated 4.9\* on Trustpilot, with over 3,000 5-star reviews.

"Amazing service and phenomenally quick. They transferred a large sum of money within 24 hours from the UK to Dubai and at a good exchange rate. The onboarding and KYC process was smooth and there was always somebody to talk to if I ever needed any help. Highly recommend."



"Absolutely amazing service!!! Sent money over to the UK from Dubai and it reached within one day!!! Very simple process and amazing rates. Highly recommend and thank you to Hayley and Grant for the super quick responses!!"



"Absolutely impressed with GC-Partners Dubai! Their team is competent, friendly, and professional. They made my experience smooth and effortless. Highly recommend!"



"First time used this company and very professional in approach in contrast to competitors in Dubai!"



## Easy-to-Use Platform

Whether you prefer the personal touch of speaking with someone directly or the convenience of managing your transactions independently, we offer flexibility and support tailored to you. Our goal is to ensure a seamless experience, allowing you to focus on what matters most.

Key features include:

- Book spots and forwards directly on the platform;
- Set up and manage beneficiaries with ease;
- Access real-time proof of payments as transactions are executed;
- Add users and adjust permissions, ensuring team access with peace of mind; and
- Pull statements in CSV format to upload into your accounting platform.



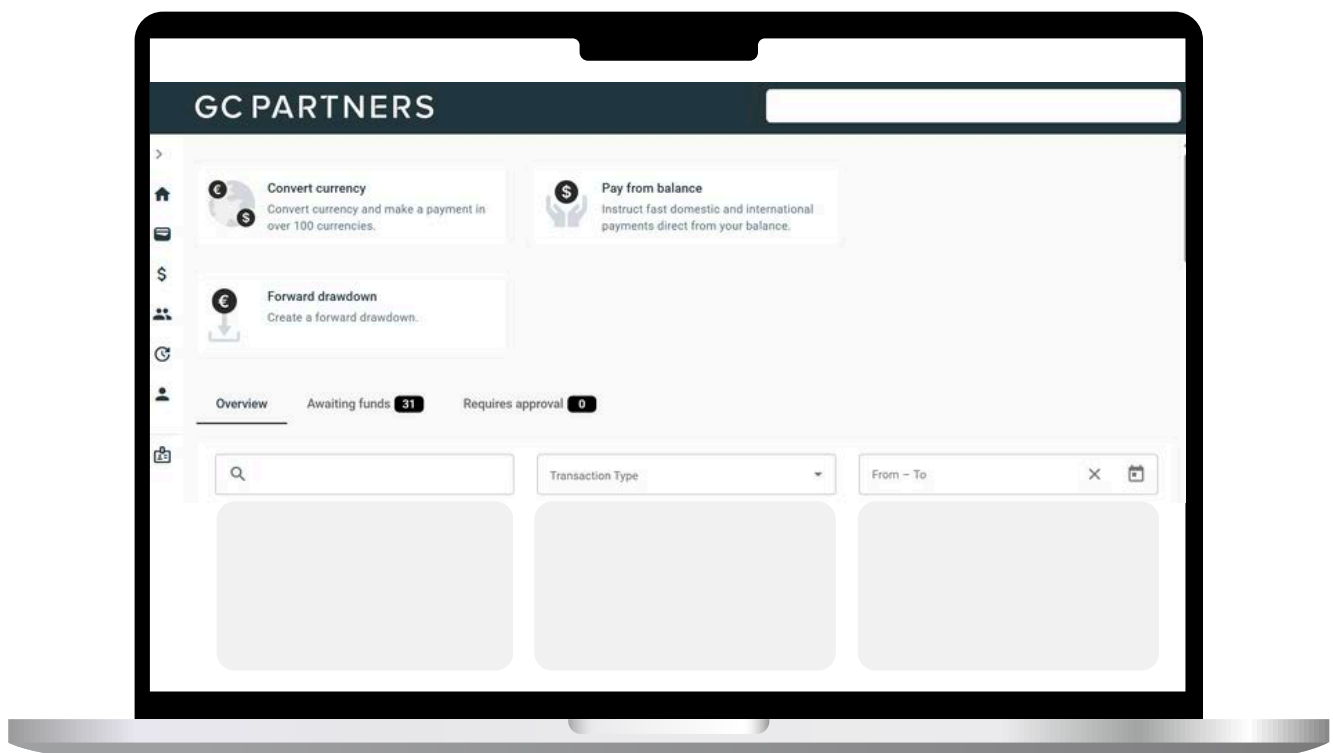
Hold balances in  
foreign currencies



Make same-currency  
transactions



Two-factor verification  
for added security





## Who are GC Partners?

Founded in London in 2003, GC Partners has been a trusted name in foreign exchange and international payments for over two decades. Our journey in the UAE began in 2006, and since then, we've built strong roots in the region, supporting over 160,000 clients in managing foreign currency risks and navigating cross-border transactions.

In 2024, we expanded our commitment to UAE businesses by establishing a specialised team dedicated exclusively to SMEs and corporate clients. Operating under DFSA regulations, our corporate FX team is based in the heart of Dubai's financial hub, the DIFC, at Index Tower.

**By partnering with global Tier 1 banks and holding local AED accounts, we deliver bespoke FX solutions designed to meet the unique requirements of doing business in the UAE.**

Our deep understanding of the local market, combined with global reach, ensures that our clients receive tailored solutions to simplify operations and mitigate currency risks.

At GC Partners, we pride ourselves on building long-term partnerships with our clients. Whether you're an SME or a multinational corporation, we're here to support your growth with expert guidance, innovative solutions, and unmatched service.



20 years' experience,  
6 global offices and  
160k clients



Any payments,  
big or small with  
competitive FX rates



Easy international  
payments, no fees or  
hidden costs



DIFC  
Authorised

## **Security & Regulation**

Security and compliance are of paramount importance to GC Partners (DIFC) Ltd. We adhere to strict, stringent regulations and have robust internal controls in place to safeguard your funds and minimise any risks to the business or your money. All transactions are initiated using a secure payment system, which ensures each payment is approved internally by multiple users and processed by our Tier 1 banking partners.

We do not speculate on the currency markets or invest your money overnight. When you enter a transaction with us, we enter a matching, binding trade with our bank.

To comply with regulations, client money is held in segregated client 'safeguarding' accounts using our global Tier 1 banking partners. Therefore, all client funds are held separately from any company money or assets.

Please note that our services are chargeable. For comprehensive and tailored pricing, please contact [corporate@gcpartners.ae](mailto:corporate@gcpartners.ae)

### **Regulation**

GC Partners (DIFC) Limited is authorised and regulated in Dubai by the Dubai Financial Services Authority (DFSA) for Providing Money Services, Providing and Operating a Payment Account and Issuing Payment Instructions. Registered office: Unit 611, Level 6, Index Tower, DIFC, PO Box 449161, Dubai, UAE. (DFSA Firm Reference No. F007626).

## Contact us

To find out how GC Partners can help your business, please contact us for a free FX review.

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